

JESSICA M. NOTINI

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ALTERNATIVE DISPUTE RESOLUTION EXPERIENCE (1994-2014)

Notini Mediation, Facilitation & Training Services:

Teach basic and advanced mediation and negotiation training, leadership & influencing, communication skills and other specialized workshops in U.S., Latin America and Spain.

Mediate in a wide variety of areas including probate & estate, business, employment, real estate and family disputes.

Facilitate business and community meetings, planning sessions and retreats.

Consult on development of mediation legislation, practices and programs.

TEACHING EXPERIENCE

Private Trainer:

Client examples: developed, led and participated in trainings for:

- One Global Mediation, 40 hour private mediation training
- Microsoft Leadership Conference, negotiation training
- Hanson Law Group Family Law Group, negotiation training
- Colegio Oficial de Graduados Sociales, Madrid, España, mediation training
- University Complutense, Madrid, Spain: workshops on leverage/influence in mediation, core negotiation concepts in mediation and anger
- Tozzini, Freire law firm, Sao Paulo Brazil, negotiation training
- Union Nacional de Juristas Cubanas, workshop on anger, domestic violence and gender issues in mediation
- KPMG advanced negotiation training
(Lax & Sebenius)
- Universidad Internacional de Andalucia, mediation and gender workshops
- ACBA Ethics program
- Universidad Autónoma de México, negotiation and mediation workshops
(Berkeley IELE program)
- Novartis Pharmaceutical Corporation, advanced negotiation coaching
(Lax & Sebenius)
- International Trademark Attorneys (INTA), advanced mediation
- Bio-Rad Corporation, leadership & influencing, and collective bargaining coaching
- Integrated Management Associates, negotiation and influencing without authority
- Swinerton Construction, conflict resolution skills for HR personnel
- Universidad de Andalucia, Spain, gender issues in mediation
- Poder Judicial, Guanajuato, Mexico, mediation
- Graduate Education Academy, Puebla, México, negotiation
- Puerto Rico, workshop on advanced mediation
- American Bar Association/US AID Project, mediation courses in México
- Northern California Human Resources Association, advanced mediation
- Sycamore Associates, teamwork, negotiation and communication skills training
- Native American Health Center, collective bargaining training and preparation

- Division of Workers' Compensation, mediation training for ALJs and staff
- Sonoma State University, team building and communication skills training
- California Association of Financial Aid Advisors, culture and diversity training
- Silicon Valley College, conflict resolution skills
- California Maritime Academy, conflict resolution workshop
- Community Boards of San Francisco: mediation training
- SquareTrade, on-line service: on-line mediation and negotiation training
- Habitat for Humanity, San Francisco: communication and conflict
- Northern California Mediation Association: anger workshop and BATNA/WATNA
- Centro Peruano de Prevención y Solución de Conflictos, Lima Perú: mediation training, health care mediation, anger workshop, training for trainers
- Pontificia Universidad Católica, Lima, Perú, mediation training
- ILANUD, Quito and Guayaquil, Ecuador: court-annexed ADR, Judicial mediation
- Keynote speaker and workshop leader for the First and Second Annual Congresses on Mediation in México
- Keynote speaker for Second International Congress on Extrajudicial Mediation for the Ministry of Justice and the School of Law, San Martín de Porres, Lima, Perú
- Fundación CENAVID, Guadalajara, México: divorce mediation training
- SERCLA, Ronda and Grazalema, Spain: advanced mediation training in labor disputes
- University of Navarra, Spain: workshop on peacemaking strategies in industry
- University of San Sebastian: basic mediation training
- Colegio de Abogados, Madrid, Spain: workshop on anger in mediation

Adjunct Professor:

- **Stanford Law School**, Plan and teach mediation and negotiation courses (on-going)
- **Boalt Hall School of Law**, Plan and teach mediation and negotiation courses (on-going)
- **Hastings College of Law**, Plan and teach negotiation and mediation courses (on-going)
- **Mills College, Business School**, Plan and teach negotiation in MBA program (on-going)
- **Past professor at: San Francisco State University**, (negotiation class for MBA program), **Golden Gate Univ.** (conflict resolution course), **Univ. of San Francisco Law School** (ADR Survey course), and **John F. Kennedy Law School** (mediation course).

Core Trainer, Northern California Mediation Center, Corte Madera, CA. Co-teach essentials of mediation and divorce mediation (on-going)

Senior Consultant/Negotiation Trainer: Accordence, Integrated Management Associates and Lax & Sebenius Groups.

Guest Speaker/Trainer for:

- First Appellate Court Mediation Training, S.F., CA
- Second Appellate Court Mediation Training, L.A., CA

- Mediation Training by Steven Rosenberg, Mill Valley, CA
- Commercial Mediation Training by Teresa Carey, San Rafael, CA
- Conflict Resolution Panels of Contra Costa County, Concord, CA

LEADERSHIP EXPERIENCE

2012 Don Weckstein Memorial Award, by the California Dispute Resolution Council in recognition of leadership in the field of ADR in California

Member, Alameda County Bar Association ADR Executive Committee (2011-2012)

Chair, State Bar of California Alternative Dispute Resolution Committee (2003- 2008): participate in group leading development of law, policy and practice in field of ADR.

Member, Board of Directors, Mediation Society of San Francisco (2003-2005): participated in leadership of organization dedicated to the education and improvement of S.F. mediators.

President (2000-2003), Board of Directors, Association of Dispute Resolution of Northern California (ADR-NC), formerly the Northern California Mediation Association (NCMA): Led organization in substantial revitalization of programming and membership over three year period.

Program Director, Small Claims Court Mediation Pilot Project, Conflict Resolution Panels (2001), Concord, CA. Developed small claims mediation program for the courts.

Administrative Coordinator, California Dispute Resolution Institute (1998-2000): Worked with Board of Directors to promote the adoption of informed policies related to conflict resolution. Responsible for organizing and publicizing educational activities promoting effective, accessible conflict resolution throughout the state of California.

Director, Mediation Awareness Project (1996-1998): Ran project to promote awareness and use of mediation in the Bay Area.

PROFESSIONAL ORGANIZATIONS AND BAR MEMBERSHIPS

- Association for Dispute Resolution of Northern California
- Association for Conflict Resolution
- State Bar of California (including membership in ADR section)
- United States District Court for the Northern District of California
- Bar Associations of Alameda and Contra Costa Counties (including ADR Sections)
- Ethics Review Committee for mediation program of First Appellate Court of California

EDUCATION

J.D. 1989, University of Michigan Law School, *magna cum laude*, Ann Arbor, MI

Honors: Associate Editor, Michigan Law Review, *Order of the Coif*

B.A. Psychology, 1984, Wesleyan University, Middletown, CT

European Studies, University of Seville, Seville, Spain 1982-1983

Honors: Johnston Scholar, Maynard Award - Best scholar/athlete

Over 500 hours of mediation training through approved providers.

LANGUAGES

Fluent in written and spoken Spanish. Provide mediation, facilitation and training in Spanish.

REFERENCES

Mtro. Joel Hernández Dguez., Secretario de Gestión Estratégica y Administración Escolar., Instituto de Formación del Poder Judicial del Estado de Guanajuato, joel.hernandez@poderjudicial-gto.gob.m, joellexservicios@yahoo.com.mx

Helene Kim, Executive Director, International and Executive Legal Education (cursos para UNAM), University of California, Berkeley School of Law, Boalt Hall, Office: (510) 643-2773, Mobile: (415) 385-6368

Leticia García Villaluenga, Profesora Titular de Derecho civil. Universidad Complutense de Madrid, Directora del Especialista en Mediación. Facultad de Trabajo Social. UCM Campus Universitario de Somosaguas- Pozuelo 28223- Madrid. ESPAÑA. Tfno: 0034913942772 . E-mail: mediacion.tit@trs.ucm.es www.mediacion-ucm.es

Ron Fortgang, Lead Trainer, Lax & Sebenius, (617) 290-1776

Renato Berger, Tozzini Freire Advogados, Sao Paulo, Brazil 55 11 5086-5373

Dana Curtis, Professor, Stanford University, Palo Alto, CA, (415) 331-5158

Jan Martinez, ADR Program Director, Stanford, Palo Alto, CA, (415) 412-4104

Rich Elderkin, Bio-Rad Corporation, Vallejo, CA (510) 741-6291

Grande Lum, Principle of Accordence and former ADR Program Director, Hastings School of Law, San Francisco, CA (650) 270-4544 and Principal